

Join the Endoscopic Spine Evolution

Thank you for including Arthrex in your evaluation to determine the best partner for your health system to launch an endoscopic spine program. As a global leader in sports medicine and surgical education, Arthrex continually strives to provide surgeons and patients with groundbreaking ultra-minimally invasive and motion-preserving procedures.

Innovation in the medical device industry is largely driven by manufacturers. As a privately held company with no outside investors, we are uniquely positioned to rapidly develop new technologies and advance truly minimally invasive procedures that prioritize surgeon needs and patient outcomes over company profits. Limited, nonpermanent options for back pain mean patients must often undergo frequent treatments and invasive procedures that result in limited motion, damage to soft-tissue anatomies, and unsightly scars. Put simply, there is a gap in today's continuum of care between conservative treatment and maximally invasive surgical procedures. Arthrex seeks to bridge that gap by leveraging more than 40 years of expertise in orthopedics to introduce our innovations in the spine space. Through our endoscopic surgical approaches and orthobiologic solutions, we aim to spare soft tissue, preserve motion, and achieve the best possible outcomes for patients.

Our commitment to advancing minimally invasive spine solutions is supported by an extensive education infrastructure. Arthrex has more than 100 cadaveric surgical skills labs across the country, and we provide around 125 corporate training courses at the Naples headquarters annually, empowering surgeons worldwide. We currently train more than 50,000 orthopedic sports medicine surgeons each year and are excited to extend this value to orthopedic and neurospine surgeons. Since entering the spine market, we have trained more than 350 surgeons via our dedicated endoscopic spine courses and local agency labs. Arthrex has more than 3800 field-based representatives in the US, ensuring surgeons always have local representation whose sole focus is to support Arthrex products.

Our endoscopic spine-specific curriculum pathway includes expert-led instruction, immersive hands-on training in a dedicated spine lab, and comprehensive practice support. This world-class medical education ensures that less-invasive spine surgery is accessible, safe, and reproducible. By developing our products and procedures with unwavering dedication to innovation, unmatched provider education, and scientific research, we set surgeons and facilities up for success in endoscopic spine approaches.

Together, we can expand your treatment offerings, maximize practice efficiency, and help make active lifestyles a reality for millions of patients.

Sincerely,

Zak Kemp
Director, Global Spine

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